SALARY BOX

Virtual Campus Placement– 2022 Passing Out Batch

Only for Students of Amity Education Group

Last Date to Register – 17th November 2021, 6 PM

Company	Salary Box
Website	https://www.salarybox.in/
Batch	2022
Date of Campus	**Will Be Informed Later**
Joining	January 2022
Job Title	Profile 1 : Inside Sales Profile 2 : Junior Backend Engineer
Eligible Degrees	B.TECH / BCA / MCA
Eligible Branches	Profile 1 : All Branches Profile 2 : CS/ IT
Eligibility Criteria	10th - 60 % Criteria 12th - 60 % Criteria Graduation - 60 % Criteria Post-Graduation - 60 % Criteria
Location	Gurgaon
CTC	**Profile 1 : 4LPA** **Profile 2 : 5LPA**
Job Responsibilities	Profile 1 : • Present, promote and sell products/services using solid arguments to existing and prospective customers • Perform cost-benefit and needs analysis of existing/potential customers to meet their needs • Establish, develop and maintain positive business and customer relationships • Reach out to customer leads through cold calling • Expedite the resolution of customer problems and complaints to maximize satisfaction • Achieve agreed upon sales targets and outcomes within schedule • Coordinate sales effort with team members and other departments

	• Analyze the territory/market's potential, track sales and status reports • Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services. • Keep abreast of best practices and promotional trends • Continuously improve through feedback Profile 2: • Architect and develop our core systems from scratch. • Deploy and maintain the product on a cloud server. • Find and address performance issues. • Taking lead on projects, if needed.
Requirements	Profile 1 : • Fluency in multiple languages is a plus • Excellent knowledge of MS Office and Google Sheets • Familiarity with BRM and CRM practices along with ability to build productive business professional relationships • Highly motivated and target driven with a proven track record in sales • Excellent selling, negotiation and communication skills • Prioritizing, time management and organizational skills • Ability to create and deliver presentations tailored to the audience needs • Relationship management skills and openness to feedback • Bachelor's degree in business or a related field Profile 2: • Good in Python, Django. • Experience with Relational databases • Good understanding of platforms (Docker, AWS) • Basic understanding of Dev Ops. • Previous experience architecting and developing backend systems and an understanding of scalable microservice architecture • Hands-on attitude and ability to drive solutions to completion
How to Apply?	All interested and Eligible students need to apply on the Link Below latest by 17th November 2021, 6 PM CLICK HERE TO APPLY

Our Best Wishes are always with you

Team ATPC

Amity Technical Placement Centre (ATPC)

Centralised Placement Division of Amity Education Group

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